



Managing and Controlling Application Performance

David Messina, VP Marketing, Xangati
Interop New York: 9-17-2008

Organizations lose 35 days of productivity per year, per employee due to poor performance and availability of networked applications.

—*Yankee Group: Application Management Survey*

Silo Management Fosters Negative Perception of IT

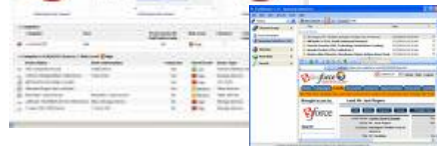
STORAGE



USER DEVICES



NETWORKS



WAN

LAN

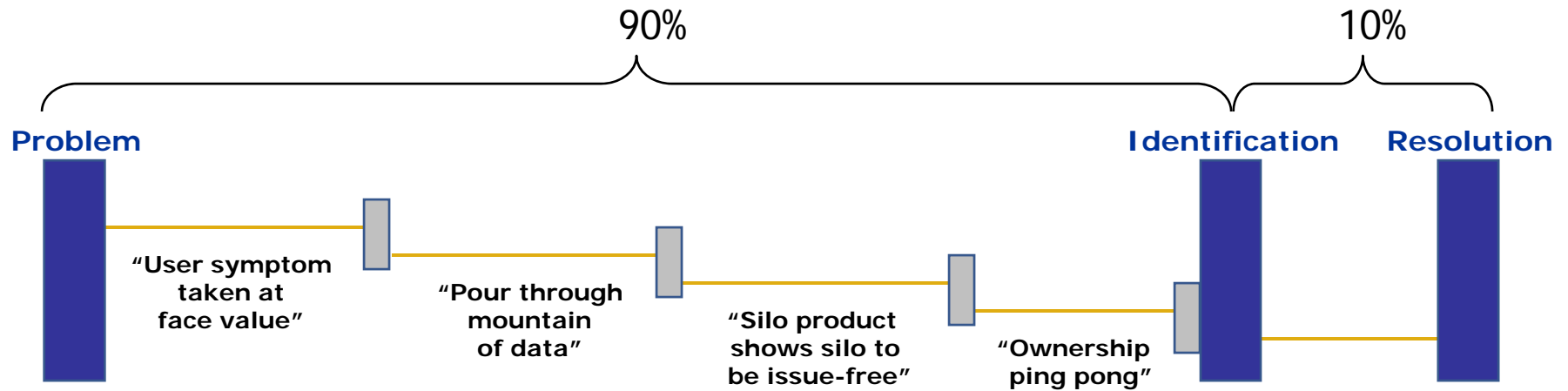
APPLICATIONS



SERVERS



Problem Identification is 90% of Repair Effort (Yankee Group)



Problem identification must be treated as an integrated multi-team discipline

IT Must Be United with a New Silo-Free Approach

STORAGE



USER DEVICES



NETWORKS



WAN

LAN

APPLICATIONS



SERVERS



Discovers and Creates Identities



ALL Servers, Clients,
Applications and Networks (S,C,A,N)

SAP



Salesforce.com



Smartphone C



Subnet 10

REMOTE OFFICE

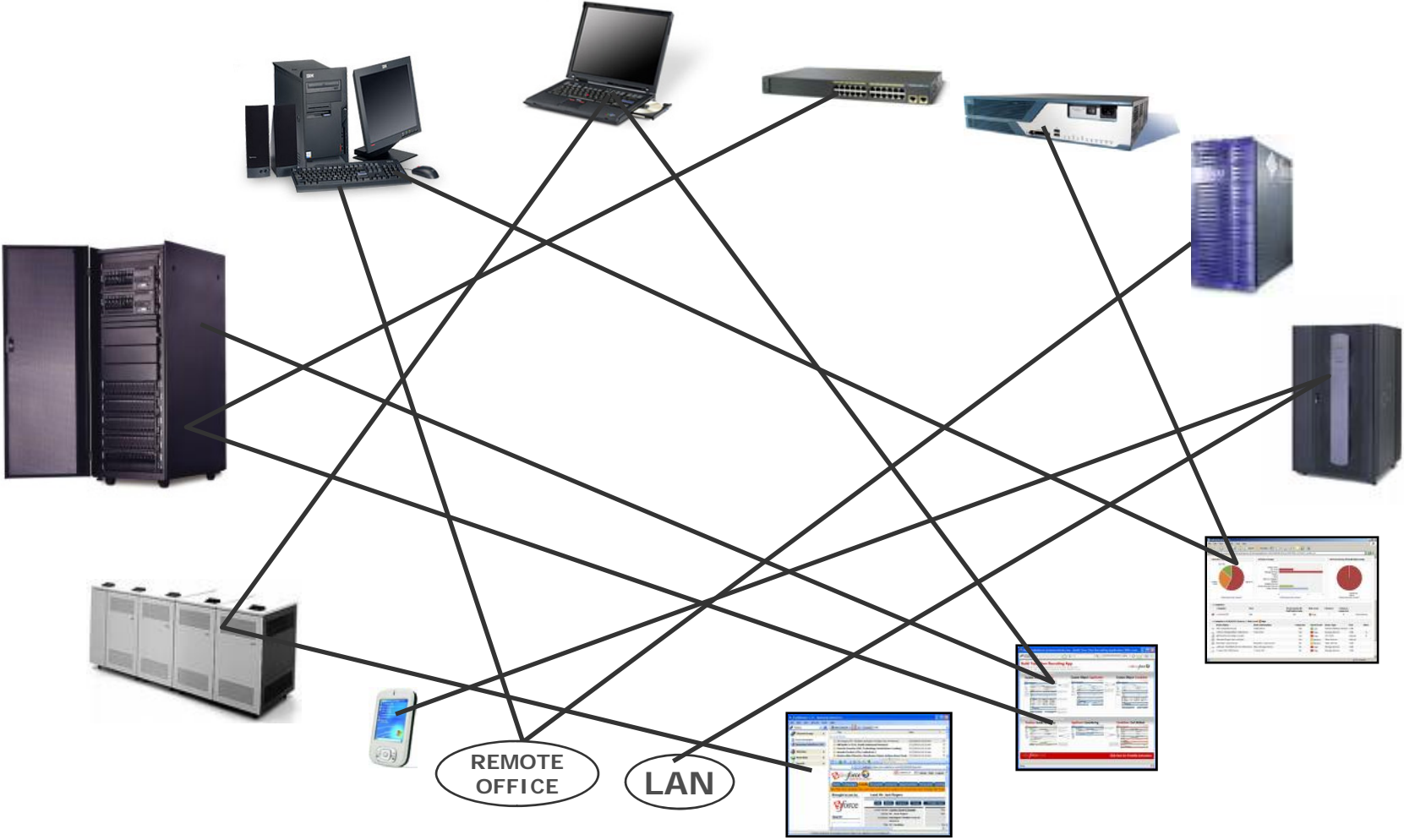
Subnet 1

LAN

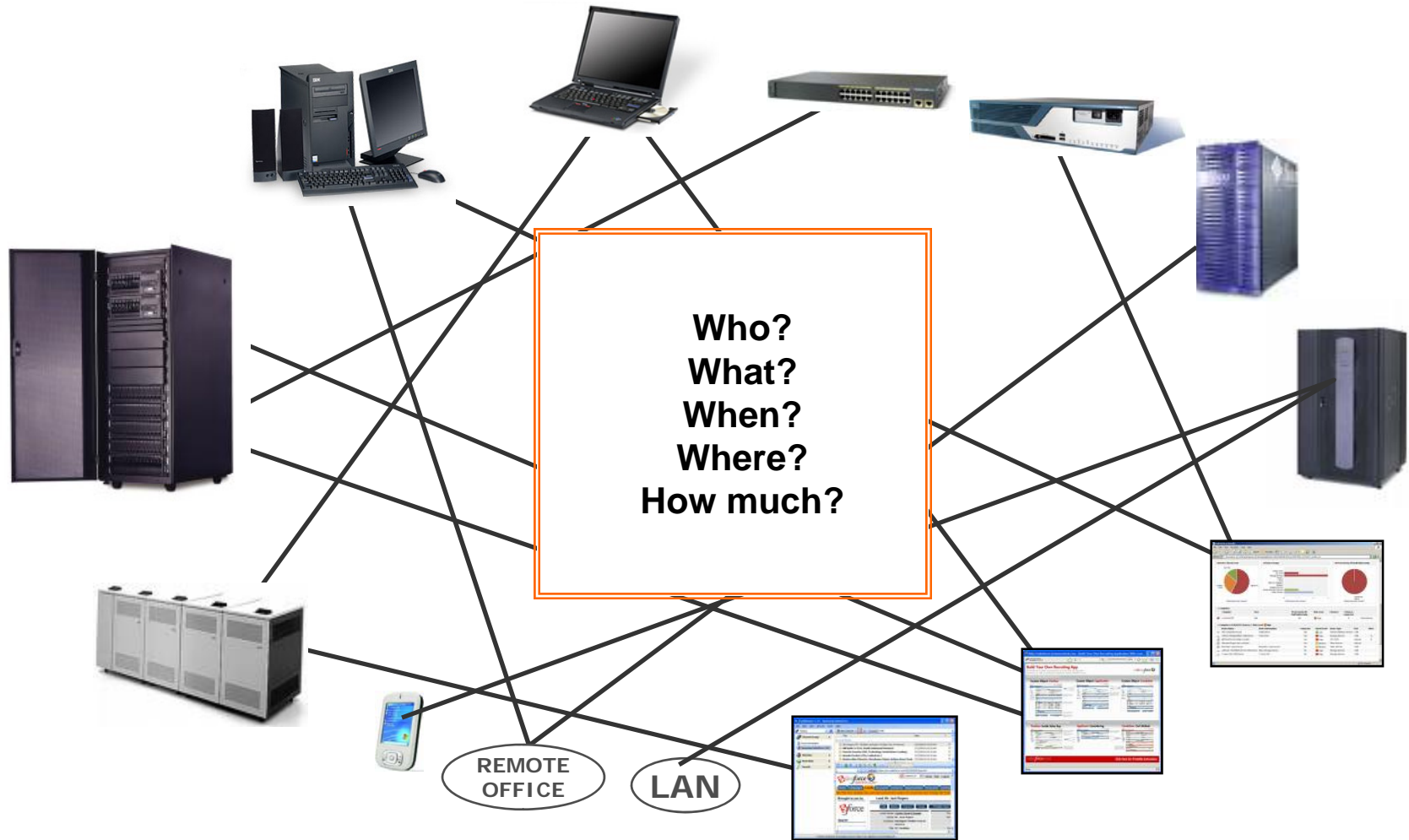
Citrix



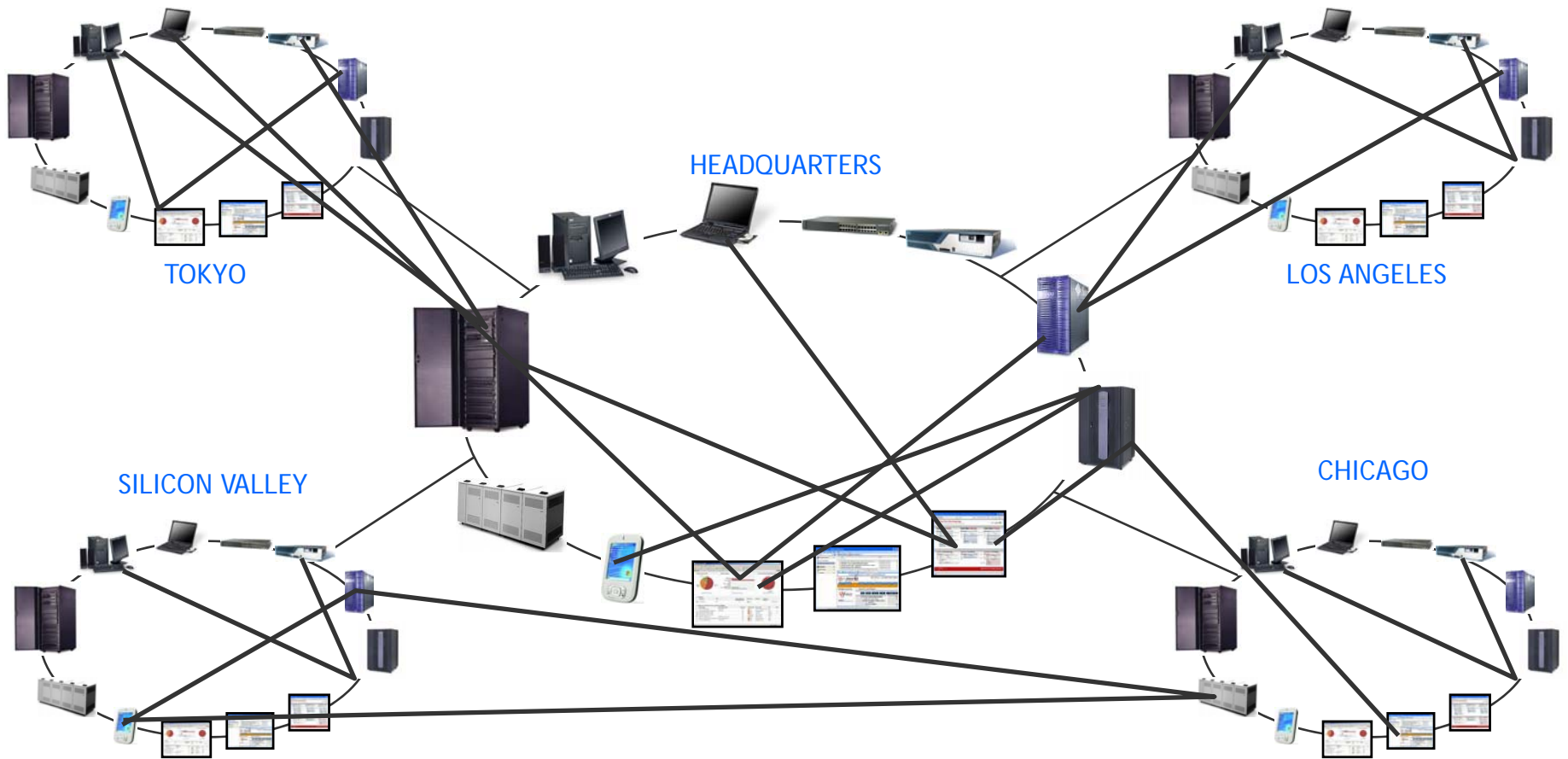
Tracks ALL Interrelationships



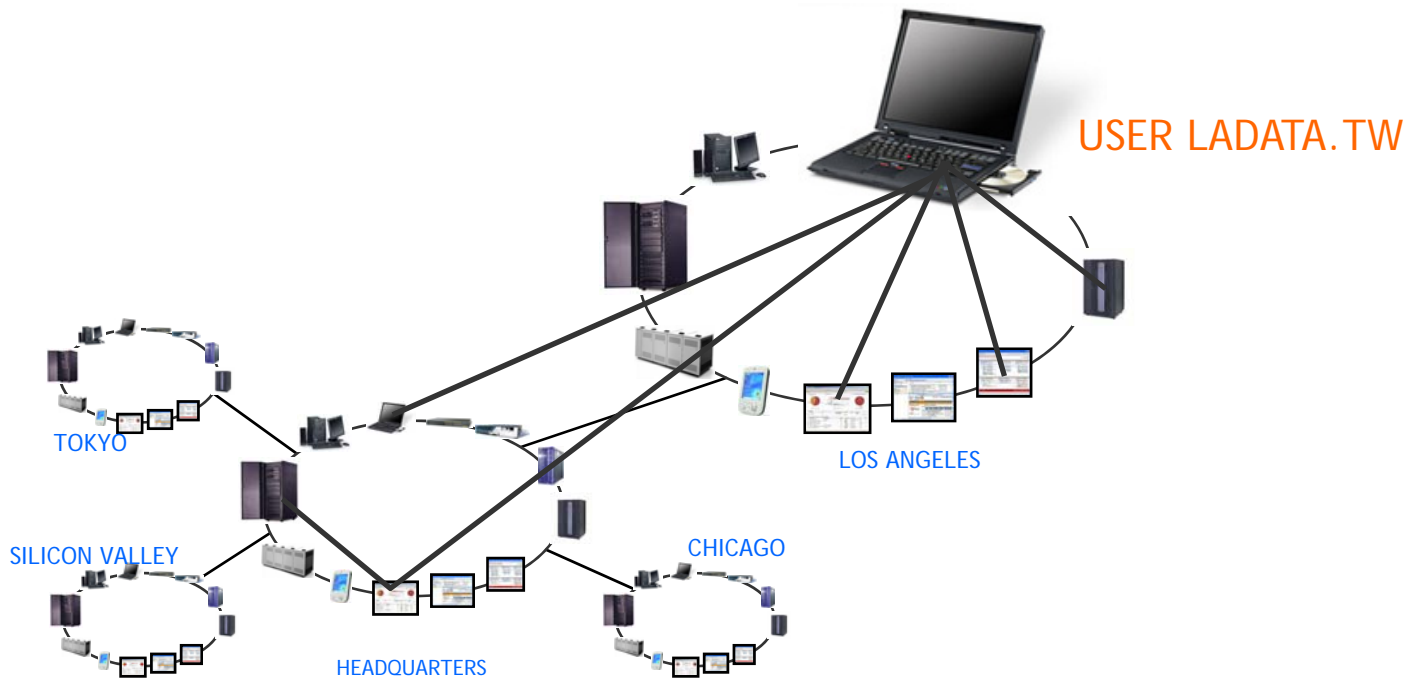
Builds Behavioral Profiles for Every S,C,A,N



Enables You to Step Inside Your IT Infrastructure



Step Inside Your IT Infrastructure



Summary

- IT has a mandate to improve app productivity
- Complex interactions result in complex problems
- New silo-free approaches are a must