



# Management Tools for the New Virtual Data Center

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# Panelist Bio



Doug Hazelman

Systems Engineer Manager

Veeam Software

- » Nearly 15 years' experience
- » Background in Windows infrastructure management
- » Has worked with numerous Fortune 500 companies
- » Manages pre-sales support team at Veeam Software
- » Helps customers better manage VMware infrastructure
- » Co-presenter with EMA analyst Andi Mann in upcoming webinar on VMware backup and recovery best practices

# Who is Veeam Software?

- Award-winning provider of systems management tools for VMware
- Well-known for FastSCP freeware – *29,000 downloads*
- Management Suite of three products:
  - Veeam Reporter
  - Veeam Monitor
  - Veeam Configurator
- Newest product: Veeam Backup



# Why virtualization-specific management tools?

- Virtualization is disruptive
- Tools designed for physical systems management
  - Don't take advantage of virtualization-specific capabilities
  - Can limit the advantages of virtualization
- Scalability issues will only increase
- We're still in the early days – the “wild west” of virtualization
- Customers have the power, vendors should be responsive