

*Infrastructure and Services Main Track*  
**Skinny or Fat Networks: Improving  
Remote User and Branch Office  
Performance**



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# Agenda

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- *The Problem: Performance over the WAN*
- Problem Analysis
- Solutions
- Vendors
- Panel Discussion with:
  - Mark Day, Chief Scientist, Riverbed Technology
    - » [www.riverbed.com/](http://www.riverbed.com/)
  - Efi Gatmor, CTO, Expand Networks
    - » [www.expand.com/](http://www.expand.com/)
  - Raj Kanaya, VP Application Networking, Citrix Systems
    - » [www.citrix.com/](http://www.citrix.com/)
  - Tom Yohe, VP Engineering, Stampede Technologies
    - » [www.stampede.com/](http://www.stampede.com/)

- *Keep a list of questions to ask our panel at the end of the session!*

# The Problem: Performance over the WAN

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- The Problem Appears
  - An application that's working well over a LAN
  - Is moved to a WAN, and:
    - Response time is much longer than expected
    - Application timeouts may appear
  - But the application cannot be altered
    - It's a packaged application, or
    - Application redesign is too expensive
  - At great expense, backbone bandwidth is massively increased
    - And the problem remains!
  - Now what do we do?
    - *Fortunately, performance of these applications can often be improved without making any changes to the application or to the WAN itself!*

# Agenda

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- The Problem: Performance over the WAN
- Problem Analysis
  - *Transmission Latency*
  - *Bandwidth Restriction and Fat Files*
  - *Error Rate*
  - *Ping-Pong Protocols*
- Solutions
- Vendors
- Panel Discussion

# Problem Analysis

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- Transmission latency is caused by physics
  - *Increasing the line speed decreases serialization latency, but it does not decrease transmission latency*
    - 0 ms. to serialize 1500 bytes onto 100 Mb/s Fast Ethernet
    - 8 ms. to serialize 1500 bytes onto a 1.5 Mb/s link
  - Typical one-way transmission latencies:
    - 0 ms. on a LAN
    - 30 ms. New York to San Francisco
    - 50 ms. New York to London
    - 125 ms. New York to Melbourne, Australia
    - 260 ms. per hop through a geosynchronous satellite
  - *There may be multiple hops for VSAT or other situations*

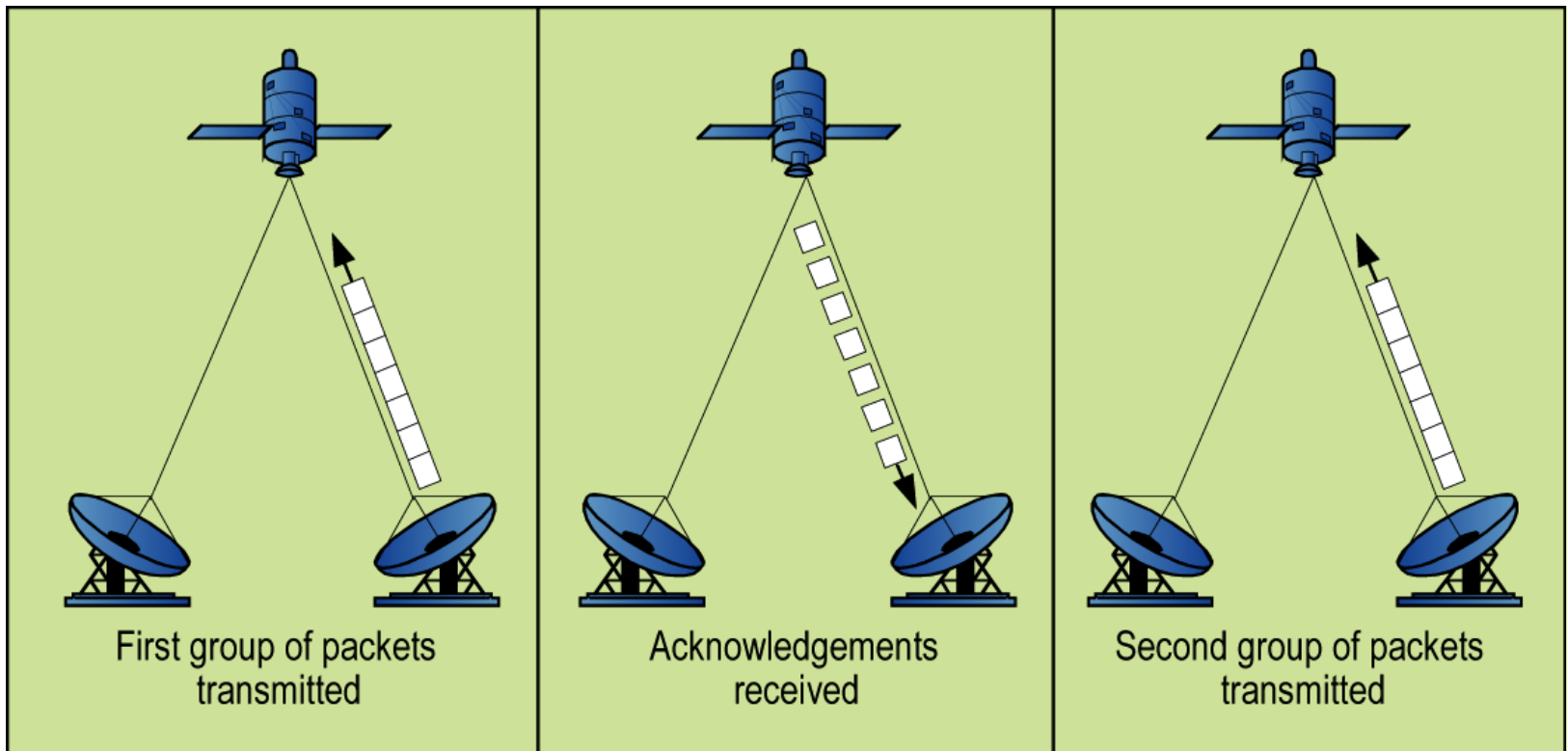
# Problem Analysis

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- Bandwidth restriction is typical of WANs
  - Applications that transmit massive amounts of data have problems with bandwidth-restricted WANs
    - NOTE: much of that data may be unnecessary (“fat files”)
      - Repetitive transmission of Web images, formatting information, etc.
      - Identical file transmissions to multiple users at the same location
  - Effective bandwidth depends on:
    - The ability of the protocol to fill the transmission channel
      - Protocols pause if acknowledgements are not received in time
      - NOTE: The application layer may have its own flow control
        - » Windows file access protocol (“CIFS”) transmits a maximum of 64KB before pausing for acknowledgement
    - The error rate (error discovery and recovery)

# Problem Analysis

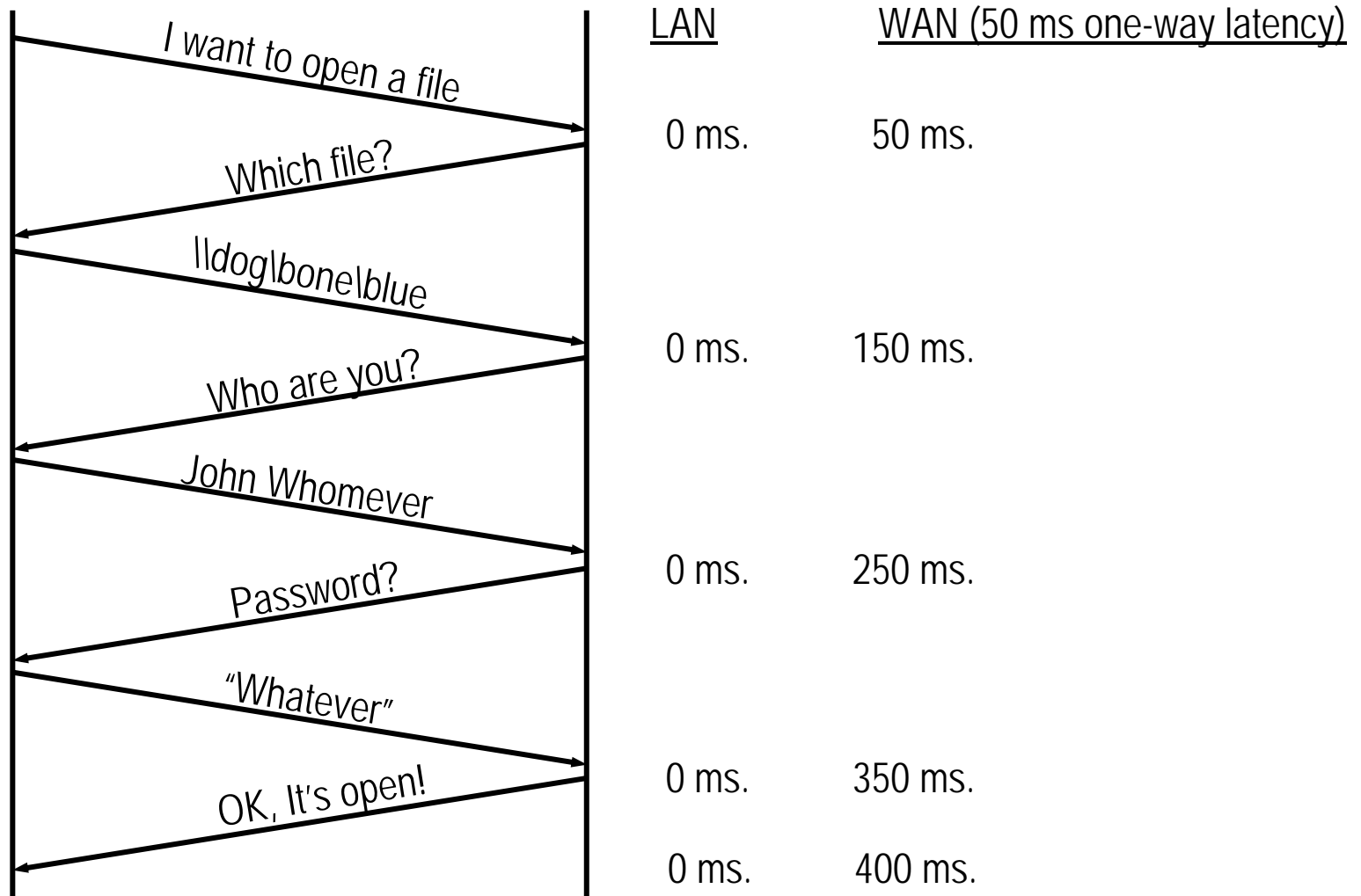
- Flow control issues on a high-latency, high-bandwidth link



*(0.26 seconds one-way latency through geosynchronous satellite)  
Effective throughput with Windows/XP defaults is 35 KBytes/sec on a 45 Mbps link!*

# Problem Analysis

- “Ping-Pong” protocol response time is affected by link latency



# Agenda

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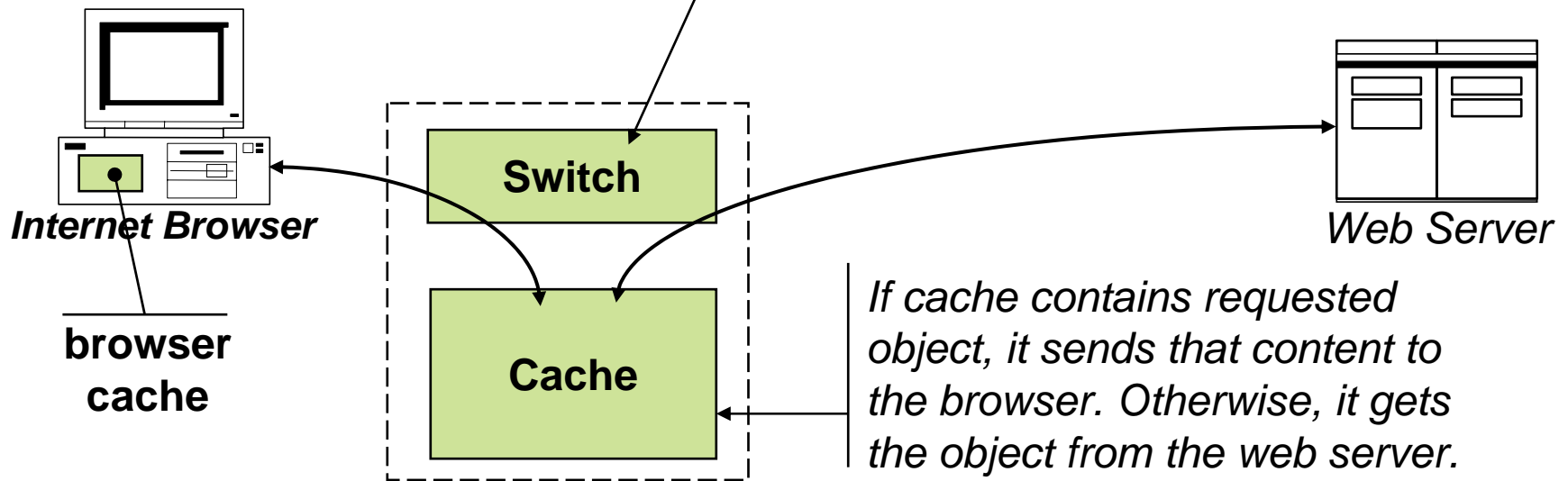
- The Problem: Performance over the WAN
- Problem Analysis
- Solutions
  - *Caching*
  - *Compression*
  - *Protocol Acceleration*
  - *Wide Area File Services*
  - *Client Optimization*
- Vendors
- Panel Discussion

# Solutions: Caching

- Caching works on identical, complete files
  - Forward caches improve response time and decrease bandwidth
  - The request to the server will come from the cache, and the cache can use more efficient transmission parameters (window size, packet size, protocol, etc.) than the typical end user

***Interception:*** Port 80 traffic goes through cache regardless of destination

***Proxy:*** Browser explicitly sends Port 80 traffic directly to cache



*Traffic is diverted by external or internal switch or router*

# Solutions: Caching

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- Cache must not serve stale (obsolete) content!
  - Web server controls object expiration by using HTTP headers

```
HTTP/1.1 200 OK
Date: Sat, 06 May 2000 18:06:07 GMT
Expires: Mon, 30 Oct 2000 14:19:41 GMT
```
  - Dynamic and secure objects are not usually cached
    - Web caches won't store cgi, .asp, .jsp, GET query-string, POST
- Many public Web access ISPs provide free forward caching
- Content Distribution Networks offer forward caching as a service

# Solutions: Compression

- Compression decreases the bandwidth needed
  - It will usually also improve transfer time
  - Compression efficiency is sensitive to:
    - The algorithm (possibly tuned to the particular protocol or application)
    - The length and frequency of any repeating patterns in the data
    - The length of the data window that can be examined
    - The amount of storage for shared compression directories
  - Encrypted data appears to be “random”; *it cannot be compressed*
  - Standard compression techniques are commonly available:
    - gzip/deflate compression (included in all modern browsers)
    - Media compression (PNG, JPEG, GIF, MPEG ...)
  - *And Now... Advanced Compression! There have been major advances in compression technologies over the past three years!*

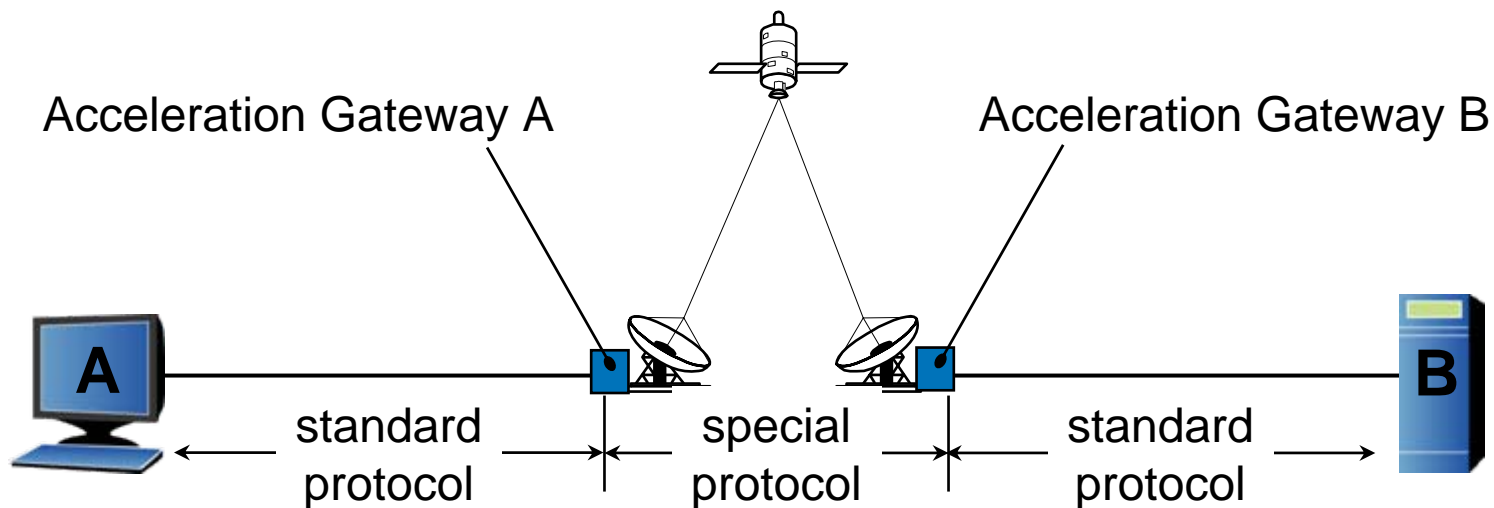
# Solutions: Compression

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- Advanced Compression:
  - Requires installation of software or an appliance at both ends
  - “Data reduction” compression builds compression dictionaries at both ends of the path, then substitutes pointers for data strings
    - Can remember sequences that are megabytes long and are separated by gigabytes
    - Some similarities to caching, BUT:
      - Works on any data sequence, on any application
        - » Can find identical sequences across different applications
        - » Does not require identical, complete, identically-named files
      - No stale data problem
      - Proprietary; requires software or appliance at both ends
  - Compression engines can now run at extremely high speeds (e.g., 45+ mbps) with extremely low latency (e.g., 2 ms.)

# Solutions: Protocol Acceleration

- Protocol acceleration to improve flow and error control and to reduce ping-pong behavior
  - Hide network latency and chatty ping-pong protocols by using gateways to convert to a more efficient protocol
    - A simpler form is sometimes called “spoofing”
      - NOT the security community’s “spoofing”; they mean “impersonation”
    - Requires external box or plug-in at receiver



# Solutions: Protocol Acceleration

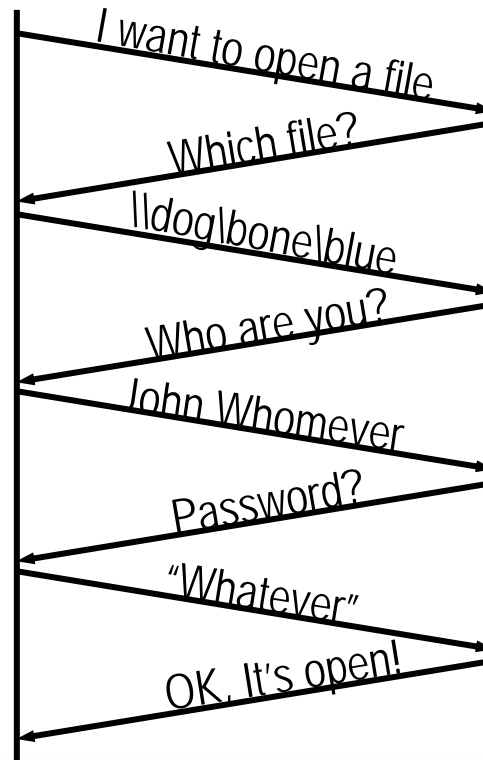
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- Protocol acceleration to improve transport flow and error control
  - Improve flow control by tuning the protocol; for example:
    - Larger windows
    - Avoid TCP's Congestion Avoidance algorithm
  - Improve error detection and recovery
    - Forward Error Correction (FEC) codes
    - Specialized protocols (e.g., SCPS-TP) to handle error bursts

# Solutions: Protocol Acceleration

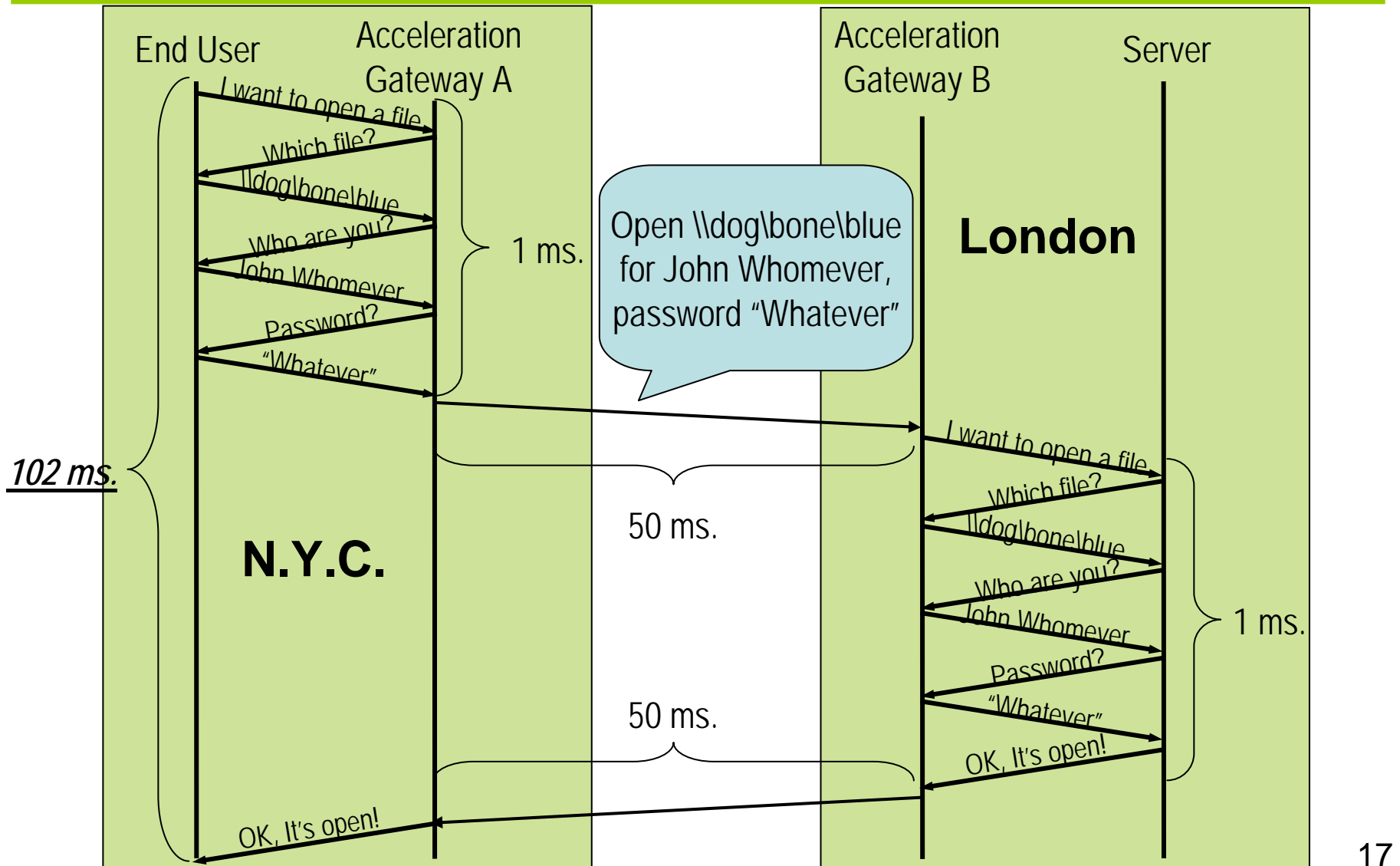
- Protocol acceleration to reduce ping-pong behavior
  - Useful for Microsoft's CIFS (Common Internet File System), MAPI (Messaging Application Program Interface), Unix's NFS (Network File System) and many other high-level protocols (database, etc.)
  - May also perform read-ahead and other complex optimizations

*Do you remember this?  
It took 400 ms.*



*Let's see how acceleration helps...*

# Solutions: Protocol Acceleration



# Solutions: Wide Area File Services

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- Wide Area File Services (WAFS) optimizes access to files over a large geographic area
  - Remote appliance replaces remote file server
    - Contains true file server functionality and a huge disk-based file cache
      - Can function even if the central site is unavailable
      - Can provide local file storage (e.g., for temporary files)
    - Communicates with WAFS coordination appliance at central site using enhanced protocol and compression techniques
    - May provide other branch functions (print, DNS, DHCP, etc.)
  - Primarily used to centralize backup and security controls
    - Can also manage shared files (locking is controlled at the central site)
    - Pure WAFS solutions did not handle client-server, MAPI, etc.
  - Overlap between WAFS vendors and protocol acceleration vendors
    - WAFS sold to server groups; protocol acceleration sold to network groups

# Solutions: Client Optimization

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- For Individual Clients:
  - For clients on the public Web:
    - Content Distribution Networks (CDNs) and access services
  - Web browser optimization
    - All browsers handle gzip/deflate decompression
    - Specialty solutions provide:
      - Advanced caching; decrease the time lost testing for object expiration
      - Advanced bi-directional compression, “delta encoding”
      - Enhanced transmission between server and browser
      - Protocol pre-fetching and acceleration; e.g., for HTTP and CIFS
      - ... and they do it with plug-ins (some can be loaded automatically)
  - TCP socket-level optimization
    - For client-server applications
  - Terminal Emulator (thin client)
    - Leave the application and its files on the host!
    - But you’ll want a low latency connection

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# Vendors

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*These are brief, incomplete summaries! Visit vendors on the show floor!*

- Certeon
  - *S-Series*: advanced compression; transport, HTTP, XML, Oracle, WebDAV, MS SharePoint protocol acceleration; QoS; SSL decrypt/encrypt inside box
- Cisco
  - *Wide Area Application Engine*: includes WAFS (from Actona)
  - *Application Velocity System*: for client optimization (from FineGround)
- Citrix Systems
  - *Thin client terminal emulator*: “application virtualization” using ICA protocol
  - *AppCompress Extreme*: for client optimization (from NetScaler)
- Expand Networks
  - *Accelerator*: advanced compression, transport protocol optimization, QoS, forward caching, fully-integrated WAFS (from DiskSites), print, DNS, DHCP; IP and non-IP
- F5
  - *WANJet*: advanced compression, transport & CIFS protocol acceleration, QoS
  - *WebAccelerator*: for client optimization
- Juniper Networks
  - *WX*: advanced compression; transport, CIFS, HTTP protocol optimization; QoS; link sharing with “policy-based multipath” (from Peribit)

# Vendors

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- Orbital Data
  - *Orbital 6500*: advanced compression, transport & CIFS protocol acceleration
  - *Orbital Edge*: for client optimization, includes CIFS protocol acceleration
- Packeteer
  - *Xpress, SkyX*: advanced compression, transport protocol acceleration, QoS
- Riverbed Technology
  - *Steelhead*: advanced compression; transport, CIFS, MAPI, MS-SQL, HTTP protocol acceleration
- Silver Peak Systems
  - Advanced compression, transport and CIFS protocol acceleration, QoS
- Stampede Technologies
  - *TurboGold*: Lotus Notes and Lotus Domino acceleration
  - *WebRider*: for individual remote Web, WebDAV, TCP socket users
- Tacit Networks
  - WAFS, print, forward caching, DNS, DHCP, files attached to MAPI email
  - Advanced compression, transport protocol acceleration
- AND.... *CDN and remote access (may be able to optimize SSL traffic also)*:
  - Akamai's Content Delivery Services and Application Performance Services
  - Netli's NetliOffload and NetLightning

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  - Tom Yohe, VP Engineering, Stampede Technologies
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# Panel Discussion

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- A few questions to start:
  - “I’d like to centralize 20 Microsoft file servers servers to improve control and backup. Please compare protocol acceleration (e.g., Riverbed) to WAFS (e.g., Expand/DiskSites)”
  - “I have traveling employees using Web-enabled and client-server applications that have poor WAN performance. Please discuss terminal emulators (e.g., Citrix ICA) and client optimization products (e.g., Citrix’s AppCompress Extreme and Stampede’s WebRider)”
  - “Which situations are handled better by a terminal emulator, and which are handled better by WAFS or a protocol accelerator?”
  - “I’ve heard that WAN optimization solutions hide traffic inside tunnels. Will that interfere with QoS, multihoming, MPLS, access control lists, router redundancy, problem diagnosis, etc.?”
  - “What are each vendor’s vulnerabilities? How do they handle them?”
  - “How do I cost-justify WAN optimization?”