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# VERITAS Software Today

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- **World's Largest Storage Software Company**
  - \$1.87BN Revenues
  - 6,500 Employees
  - 39 Countries
  - 34% Five Year CAGR
- 99% of the Fortune 500 Rely on VERITAS Software



## Key Takeaways:

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- **Time to change the game**
- **Need to move IT out of Jurassic period**
- **Service-oriented IT**
- **You cant manage or automate what you don't know**
  - Can you build a jig-saw puzzle in the dark?
- **Has anything changed in 30 years?**
  - Mainframe to Linux blades...
- **Do you have IT people working at your house?**

## Key Question:

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- **Will Utility Computing become a reality in our lifetime?**

# Answer

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- Yes, but need to;
- Do some IT BPR
- Force and accept some automation
- Reduce vendors, and partner with remaining
- Build and manage service levels
- Business to accept change is coming
- Stop the NIH problem
- Realize that the majority of IT is not unique
- Continue to centralize and consolidate

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